



LAKE COUNTY FOREST PRESERVES  
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Preservation, Restoration, Education and Recreation

**DATE:** February 3, 2020

**MEMO TO:** Jessica Vealitzek, Chair  
Operations Committee

Terry Wilke, Chair  
Finance Committee

**FROM:** Mary E. Kann  
Director of Administration

**RECOMMENDATION:** Recommend approval of a Resolution approving a two-year CompleteLink Discount Pricing Schedule for Telephone Services with AT&T Corp.

**STRATEGIC DIRECTION SUPPORTED:** Organizational Sustainability

**FINANCIAL DATA:** The proposed pricing schedule defines the rates and discount that AT&T Corp. provides the District for telephone services during the two-year period of the schedule, pursuant to the District's Master Agreement with AT&T. This pricing schedule allows the District to maintain the current per line rate for all telephone services.

**BACKGROUND:** District staff has completed negotiations with AT&T Corp. for a CompleteLink discount pricing schedule that will be part of the District's existing 2009 Master Agreement with AT&T, resulting in no rate increase on telephone services for the next two years. The Master Agreement contemplates that the services provided to and paid for will be subject to periodic pricing schedules that will expire and be replaced over the term of the Master Agreement. The CompleteLink discount pricing schedule is based on the District continuing to purchase telephone services from AT&T Corp. for this two-year period.

Under the pricing schedule, the District will receive a 6% discount on phone line service and local and toll telephone call service. The T1/DS1 data and ASE fiber services the District purchases from AT&T contribute to the total required purchase for discount eligibility, but are discounted through separate agreements.

**REVIEW BY OTHERS:** Chief Operations Officer, Information Technology Officer, Director of Finance, Purchasing Manager, Corporate Counsel.

STATE OF ILLINOIS)  
  ) SS  
COUNTY OF LAKE )

**BOARD OF COMMISSIONERS  
LAKE COUNTY FOREST PRESERVE DISTRICT  
REGULAR FEBRUARY MEETING  
FEBRUARY 11, 2020**

**MISTER PRESIDENT AND MEMBERS OF THE BOARD OF COMMISSIONERS:**

Your **OPERATIONS COMMITTEE** and **FINANCE COMMITTEE** present herewith “A Resolution Approving a Two-Year CompleteLink Discount Pricing Schedule with AT&T Corp.” and request its approval.

**OPERATIONS COMMITTEE:**

Date: \_\_\_\_\_  Roll Call Vote: Ayes: \_\_\_\_\_ Nays: \_\_\_\_\_  
 Voice Vote Majority Ayes; Nays: \_\_\_\_\_

**FINANCE COMMITTEE:**

Date: \_\_\_\_\_  Roll Call Vote: Ayes: \_\_\_\_\_ Nays: \_\_\_\_\_  
 Voice Vote Majority Ayes; Nays: \_\_\_\_\_

**LAKE COUNTY FOREST PRESERVE DISTRICT  
LAKE COUNTY, ILLINOIS**

**A RESOLUTION APPROVING A TWO-YEAR  
COMPLETELINK DISCOUNT PRICING SCHEDULE WITH AT&T CORP.**

**WHEREAS**, the Lake County Forest Preserve District (the “District”) has entered into a Master Agreement with AT&T Corp., dated February 18, 2009 for the purchase of telecommunications services (the “Services”), subject to the then applicable pricing schedule agreed to by the parties (the “Master Agreement”); and

**WHEREAS**, the District’s staff has negotiated an amended CompleteLink Discount Pricing Schedule for the Master Agreement that will have a two-year term and replace the existing pricing schedule for the Master Agreement, in the form attached to this Resolution (the “New Discount Pricing Schedule”); and

**WHEREAS**, it is in the District’s best interests to approve the New Discount Pricing Schedule in substantially the form attached hereto;

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Commissioners of the Lake County Forest Preserve District, Lake County, Illinois, **THAT**:

**Section 1: Recitals.** The recitals set forth above are incorporated as a part of this Resolution by this reference.

**Section 2: Approval of New Discount Pricing Schedule.** The New Discount Pricing Schedule, in substantially the form attached hereto, is hereby approved. The District hereby finds that the New Discount Pricing Schedule is (i) germane to the Master Agreement as signed and (ii) in the best interest of the District.

**Section 3: Execution of New Discount Pricing Schedule.** The Executive Director of the District is hereby authorized and directed to execute the New Discount Pricing Schedule.

**Section 4: Payments.** The District Treasurer shall make payments under the Agreement only pursuant to and in accordance with the Agreement terms.

**Section 5: Effective Date.** This Resolution shall be in full force and effect from and after its passage and approval in the manner provided by law.

PASSED this \_\_\_\_ day of \_\_\_\_\_, 2020.

AYES:

NAYS:

APPROVED this \_\_\_\_ day of \_\_\_\_\_, 2020.

\_\_\_\_\_  
Angelo D. Kyle, President  
Lake County Forest Preserve District

ATTEST:

\_\_\_\_\_  
Julie Gragnani, Secretary  
Lake County Forest Preserve District

Exhibit No. \_\_\_\_\_



**COMPLETELINK® 2.0  
AT&T ILEC Pricing Schedule  
Provided Pursuant to Standard Service Publication Rates and Terms**

**AT&T MA Reference No. 119074UA**

<b>Customer</b>	<b>AT&amp;T</b>
Lake County Forest Preserve Street Address: 1899 W. Winchester City: Libertyville State/Province: IL Zip Code: 60048 Country: USA	The applicable AT&T ILEC Service-Providing Affiliate
<b>Customer Contact (for Notices)</b>	<b>AT&amp;T Contact (for Notices)</b>
Name: Deborah Barnes Title: Information Technology Officer Street Address: 1899 W. Winchester City: Liberyville State/Province: IL Zip Code: 60048 Country: USA Telephone: 847-968-3249 Fax: 847-367-6649 Email: dboness@lcpd.org	Name: Jane Holt Street Address: 4513 Western Ave City: Lisle State/Province: IL Zip Code: 60532 Country: USA Telephone: 630-280-9896 Fax: Email: kt2324@att.com Sales/Branch Manager: Bzoskie SCVP Name: Perone Sales Strata: LED Sales Region: EAST <b>With a copy (for Notices) to:</b> AT&T Corp. One AT&T Way Bedminster, NJ 07921-0752 ATTN: Master Agreement Support Team Email: <a href="mailto:mast@att.com">mast@att.com</a>
<b>AT&amp;T Solution Provider or Representative Information (if applicable) <input type="checkbox"/></b>	
Name: _____ Company Name: _____ Agent Street Address: _____ City: _____ State: _____ Zip Code: _____ Telephone: _____ Fax: _____ Email: _____ Agent Code _____	

This Pricing Schedule for the service(s) identified below ("Service") is part of the Agreement referenced above.

AT&T California currently provides billing and collections services to third parties, which may place charges that Customer authorizes on its bill. To the extent that AT&T California makes blocking of such charges available, Customer may block third-party charges from its bill at no cost.

<b>Customer</b> (by its authorized representative)	<b>AT&amp;T</b> (by its authorized representative)
By: _____	By: _____
Printed or Typed Name: _____	Printed or Typed Name: _____
Title: _____	Title: _____
Date: _____	Date: _____

<b>For AT&amp;T internal use only</b>	
Is this CompleteLink 2.0 associated with ABN Complete?	<input type="checkbox"/> YES <input checked="" type="checkbox"/> NO
<b>Sales must submit to Contract Management (CM):</b> 1) Customer executed Pricing Schedule, and 2) a duplicate of this Pricing Schedule as a Word document, not a PDF file, OR an Excel list of the BTNs.	

**COMPLETELINK® 2.0**  
**AT&T ILEC Pricing Schedule**  
**Provided Pursuant to Standard Service Publication Rates and Terms**

**1. DISCOUNT PROGRAM, SERVICE PROVIDER AND SERVICE PUBLICATION**

<b>Discount Program</b>	Completelink® 2.0
Customer must separately order services to which Completelink 2.0 applies.	

<b>Service Provider (Select all that apply.)</b>	<b>Service Publication (incorporated by reference)</b>	<b>Service Publication Location</b>
<input type="checkbox"/> <b>AT&amp;T Arkansas</b>	AT&T Arkansas Guidebook, including Part 4, Section 5	<a href="http://cpr.att.com/guidebook/ar/index.html">http://cpr.att.com/guidebook/ar/index.html</a>
<input type="checkbox"/> <b>AT&amp;T California</b>	AT&T California Guidebook, including Part 9, Section 3	<a href="http://cpr.att.com/guidebook/ca/index.html">http://cpr.att.com/guidebook/ca/index.html</a>
<input checked="" type="checkbox"/> <b>AT&amp;T Illinois</b>	AT&T Illinois Guidebook, including Part 4 Section 5	<a href="http://cpr.att.com/guidebook/il/index.html">http://cpr.att.com/guidebook/il/index.html</a>
<input type="checkbox"/> <b>AT&amp;T Indiana</b>	AT&T Indiana Guidebook, including Part 4, Section 2	<a href="http://cpr.att.com/guidebook/in/index.html">http://cpr.att.com/guidebook/in/index.html</a>
<input type="checkbox"/> <b>AT&amp;T Kansas</b>	AT&T Kansas Guidebook, including Part 4, Section 5	<a href="http://cpr.att.com/guidebook/ks/index.html">http://cpr.att.com/guidebook/ks/index.html</a>
<input type="checkbox"/> <b>AT&amp;T Michigan</b>	AT&T Michigan Guidebook, including Part 4, Section 5	<a href="http://cpr.att.com/guidebook/mu/index.html">http://cpr.att.com/guidebook/mu/index.html</a>
<input type="checkbox"/> <b>AT&amp;T Missouri</b>	AT&T Missouri Guidebook, including Part 4, Section 5	<a href="http://cpr.att.com/guidebook/mo/index.html">http://cpr.att.com/guidebook/mo/index.html</a>
<input type="checkbox"/> <b>AT&amp;T Ohio</b>	AT&T Ohio Guidebook, including Part 4, Section 2	<a href="http://cpr.att.com/guidebook/oh/index.html">http://cpr.att.com/guidebook/oh/index.html</a>
<input type="checkbox"/> <b>AT&amp;T Oklahoma</b>	AT&T Oklahoma Guidebook, including Part 4, Section 5	<a href="http://cpr.att.com/guidebook/ok/index.html">http://cpr.att.com/guidebook/ok/index.html</a>
<input type="checkbox"/> <b>AT&amp;T Texas</b>	AT&T Texas Guidebook, including Part 4, Section 5	<a href="http://cpr.att.com/guidebook/tx/index.html">http://cpr.att.com/guidebook/tx/index.html</a>
<input type="checkbox"/> <b>AT&amp;T Wisconsin</b>	AT&T Wisconsin Guidebook, including Part 4, Section 2	<a href="http://cpr.att.com/guidebook/wg/index.html">http://cpr.att.com/guidebook/wg/index.html</a>

**2. PRICING SCHEDULE TERM and EFFECTIVE DATES**

<b>Pricing Schedule Term</b>	2 years
<b>Start Date of Pricing Schedule Term</b>	Upon initial implementation of Discount Program in the applicable AT&T systems
<b>Effective Date of Rates and Discounts</b>	Start Date of Pricing Schedule Term
<b>Rates Following Termination or Expiration of the Pricing Schedule Term</b>	Service Publication rates for Eligible services (as described in the applicable Service Publication) in effect at time of termination or expiration of the Pricing Schedule Term

**3. MINIMUM ANNUAL REVENUE COMMITMENT (MARC) / MAXIMUM ANNUAL DISCOUNT**

<b>MARC / Maximum Annual Discount</b>	\$ 25,000 / \$ 4,000
<b>MARC-Eligible Charges</b>	Charges for "Contributory Services", as defined in the applicable Service Publication, billed under BTNs in section 6 ( <u>before</u> the application of discounts and credits)

**COMPLETELINK® 2.0**  
**AT&T ILEC Pricing Schedule**  
**Provided Pursuant to Standard Service Publication Rates and Terms**

**4. RATES and DISCOUNTS**

The rates and discounts below are listed for convenience only. If there is conflict between any rate or discount below and the corresponding Service Publication rate or discount in effect on the Effective Date, the Service Publication will control.

<b>MARC Volume Discount (applies to Eligible services and may not exceed the Maximum Annual Discount)</b>			
<b>1 Year Term</b>	<b>1 Year Term</b>	<b>2 Year Term</b>	<b>2 Year Term</b>
2% – MARC \$1,200	6% – MARC \$50,000	3% – MARC \$1,200	7% – MARC \$50,000
2% – MARC \$3,000	7% – MARC \$75,000	3% – MARC \$3,000	8% – MARC \$75,000
3% – MARC \$7,000	8% – MARC \$100,000	4% – MARC \$7,000	9% – MARC \$100,000
4% – MARC \$12,000	8% – MARC \$125,000	5% – MARC \$12,000	9% – MARC \$125,000
4% – MARC \$18,000	9% – MARC \$150,000	5% – MARC \$18,000	10% – MARC \$150,000
5% – MARC \$25,000	10% – MARC \$200,000	6% – MARC \$25,000	11% – MARC \$200,000
5% – MARC \$35,000		6% – MARC \$35,000	

<b>Optional Features Discount (applies to Central Office Optional Features as described in the applicable Service Publication)</b>	<b>Discount</b>
	40%

**Rates – IntraLATA/Local Toll Per Minutes of Use (MOU) - Intrastate** (Enter only those which apply or enter N/A. **NOTE:** When “N/A” is selected, Discount Program discount rates for this service will not apply.)

Arkansas <b>N/A</b>	California <b>N/A</b>	Kansas <b>N/A</b>	Illinois <b>\$0.054 - 2 Year</b>
Indiana <b>N/A</b>	Michigan <b>N/A</b>	Missouri <b>N/A</b>	Ohio <b>N/A</b>
Oklahoma <b>N/A</b>	Texas <b>N/A</b>	Wisconsin <b>N/A</b>	

**Rates – IntraLATA Long Distance Usage Per Minutes of Use (MOU) - Interstate** (Enter only those which apply or enter N/A. **NOTE:** When “N/A” is selected, Discount Program discount rates for this service will not apply.)

Illinois <b>\$0.115 - 2 Year</b>	Indiana <b>N/A</b>	Michigan <b>N/A</b>	Ohio <b>N/A</b>	Wisconsin <b>N/A</b>
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**Rates - Local Usage** (Enter only those which apply or enter N/A. **NOTE:** When “N/A” is selected, Discount Program discount rates for this service will not apply.)

<b>California</b>	<b>Illinois</b>	<b>Michigan</b>	<b>Ohio</b>	<b>Wisconsin</b>
per minute rate:	per minute rate:	per message rate:	per message rate:	per message rate:
Zone 1 & Zone 2: <b>N/A</b>	Illinois Band A: <b>\$0.016</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Zone 3: <b>N/A</b>	Illinois Band B: <b>\$0.034</b>			
	Illinois Band C: <b>Rate \$0.051 - 2 Year</b>			

**Local Usage Service Level Discount:** For BTNs listed in section 7 that include a combination of Exchange Access Lines and/or Centrex with ISDN PRI and PBX Trunks. (Does not apply to per message rate listed above.)

<b>State</b>	<b>Service</b>	<b>Discount</b>
Michigan	Local Usage	35%
Ohio	Local Usage	15%
Wisconsin	Local Usage	30%

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**Other Discounts:** (Enter only those which apply or enter N/A. **NOTE:** When "N/A" is selected, Discount Program discount rates, if available, for the service or service component will not apply.)

Arkansas N/A	California N/A	Kansas N/A	Illinois N/A
Indiana N/A	Michigan N/A	Missouri N/A	Ohio N/A
Oklahoma N/A	Texas N/A	Wisconsin N/A	

**Business Access Line Rates:**

State	Monthly Recurring Rate, per Line
AR, IN, KS, MO, OK, TX	\$44.00
KS - EAS	\$51.00
CA, IL, MI, OH, WI	\$33.00

**5. EARLY TERMINATION CHARGE**

Main BTN State	Early Termination Charge
AR, CA, KS, IN, MI, MO, OH, OK, TX, WI	<p><b>With No IL BTNs</b></p> <ul style="list-style-type: none"> <li>50% of the unsatisfied MARC (after application of any Shortfall Charges) for the balance of the Pricing Schedule Term</li> </ul> <p><b>With IL BTNs</b></p> <ul style="list-style-type: none"> <li>MARC is prorated for amount of MARC Eligible Charges in IL and outside IL <ul style="list-style-type: none"> <li>For IL BTNs, IL MARC Termination Charge; plus</li> <li>For non-IL BTNs, 50% of the unsatisfied MARC (prorated after application of any Shortfall Charges ) for the balance of the Pricing Schedule Term</li> </ul> </li> </ul>
IL	<ul style="list-style-type: none"> <li>the amount of unearned discounts for the 12-month period immediately preceding Customer's early termination ("IL MARC Termination Charge"). Unearned discounts are calculated by subtracting the discounted charges for Eligible services actually incurred during the twelve months immediately preceding termination from the discounted charges for those Eligible services that Customer would have incurred during that period under the longest CompleteLink 2.0 term for which the Customer would have actually qualified based upon the actual term of service (or Service Publication month-to-month rates for those Eligible services if the Customer would not have qualified for any CompleteLink 2.0 term)</li> </ul>

**6. BILLING TELEPHONE NUMBER (BTN) LIST**

<p><b>Eligibility:</b>  (max. of 1,000 BTNs)</p>	<p>All BTNs listed below or in an attachment:</p> <ul style="list-style-type: none"> <li>must be valid business lines;</li> <li>may not be Consolidated or Special Bill Numbers;</li> <li>may not include Bill-Under, Working Telephone Numbers (WTNs), Account Telephone Numbers (ATNs), Cross Reference, Pager, Cell Phone, Pay Phone, Directory Advertising, Toll Free (800, 866, etc.) or Residential Numbers</li> <li>are all of the BTNs intended by Customer to be included on Effective Date</li> </ul> <p>To qualify as an Eligible or Contributory Service, a service must be billed under one of the listed BTNs or under a BTN added by Customer through Customer's AT&amp;T Sales Contact.</p>
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**BTN List follows**



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**AT&T ILEC Pricing Schedule**  
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Area Code, Prefix, Line #, Customer Code (no dashes, example: 312 555 1234 xxx, or 3122551234xxx)	BTN State (ex: IL)	Area Code, Prefix, Line #, Customer Code (no dashes, example: 312 555 1234 xxx, or 3122551234xxx)	BTN State (ex: IL)	Area Code, Prefix, Line #, Customer Code (no dashes, example: 312 555 1234 xxx, or 3122551234xxx)	BTN State (ex: IL)