# LAKE COUNTY FOREST PRESERVES www.LCFPD.org



Preservation, Restoration, Education and Recreation

**DATE:** February 4, 2016

**MEMO TO:** S. Michael Rummel, Chair

Finance and Administrative Committee

**FROM:** Mary E. Kann

Director of Administration

**RECOMMENDATION:** Recommend approval of a Resolution authorizing a CompleteLink Discount Agreement for Telephone Services with AT&T for a two-year period.

**STRATEGIC DIRECTION SUPPORTED:** Sustainability

**FINANCIAL DATA:** This Agreement with AT&T Corporation allows the District to maintain all telephone services with no rate increase.

**BACKGROUND:** We have completed negotiations with AT&T for a CompleteLink Discount Agreement (formerly titled "Master Discount Agreement") resulting in no rate increase on telephone services for the next two years. The CompleteLink agreement is based on the District continuing to purchase telephone services from AT&T for this two year period.

The District will receive a 5% discount on phone line service, as well as local and toll telephone call service. The T1/DS1 data and ASE fiber services the District purchases from AT&T contribute to the total required purchase for discount eligibility but are discounted through separate agreements.

**REASON FOR RECOMMENDATION:** Committee recommendation and Board approval are required in accordance with the District's Purchasing Policy.

**REVIEW BY OTHERS:** Director of Administration, Chief Operations Officer, Director of Finance, Information Technology Officer, Purchasing Manager, Corporate Counsel.

**PRESENTER:** Mary E. Kann

STATE OF ILLINOIS) COUNTY OF LAKE

# **BOARD OF COMMISSIONERS** LAKE COUNTY FOREST PRESERVE DISTRICT **REGULAR FEBRUARY MEETING FEBRUARY 9, 2016**

MADAM PRESIDENT AND MEMBERS OF THE BOARD OF COMMISSIONERS:

| MADAM PRESIDENT AND MEMBERS OF THE BOARD OF COMMISSIONERS:   |  |  |
|--|--|--|
| Your <b>Finance and Administrative Committee</b> presents herewith "A Resolution Approving Agreement With AT&T Corp. for Telecommunications Services" and requests its adoption. |  |  |
| FINANCE AND ADMINISTRATIVE COMMITTEE:  |  |  |
| Date: Roll Call Vote: Ayes: Nays: Voice Vote Majority Ayes; Nays:  |  |  |

# LAKE COUNTY FOREST PRESERVE DISTRICT LAKE COUNTY, ILLINOIS

# A RESOLUTION APPROVING AN AGREEMENT WITH AT&T CORP. FOR TELECOMMUNICATIONS SERVICES

**WHEREAS**, the Lake County Forest Preserve District (the "District") desires to purchase telecommunications services (the "Services"); and

**WHEREAS**, the Director of Administration and the Purchasing Manager have determined that the Services require personal confidence; and

WHEREAS, AT&T Corp. currently provides telecommunications services to the District; and

WHEREAS, AT&T Corp. has submitted a proposal (the "Proposal") to continue providing the Services to the District for two years pursuant to the CompleteLink Discount Agreement attached hereto (the "Agreement"); and

**WHEREAS**, the District's staff, the Purchasing Manager, and the Finance and Administrative Committee have reviewed the Proposal and recommend that the Board of Commissioners (i) find that the Proposal submitted by AT&T Corp. is the proposal that is most advantageous to the District; and (ii) approve the Agreement; and

WHEREAS, the Board of Commissioners hereby finds that the Proposal is the proposal that is most advantageous to the District;

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Commissioners of the Lake County Forest Preserve District, Lake County, Illinois, **THAT**:

<u>Section 1:</u> <u>Recitals.</u> The recitals set forth above are incorporated as a part of this Resolution by this reference.

<u>Section 2</u>: <u>Approval of Agreement</u>. The Agreement, in substantially the form attached hereto, is hereby approved. The Executive Director and Secretary are hereby authorized and directed to execute the Agreement.

<u>Section 3</u>: <u>Payments</u>. The District Treasurer shall make payments under the Agreement only pursuant to and in accordance with the Agreement.

| passage and approval in the manner provided                             | by law.  |
|---|--|
| PASSED this day of  | , 2016.  |
| AYES:   |  |
| NAYS:   |  |
| APPROVED this day of  | , 2016.  |
|   |  |
|   |  |
|   | Ann B. Maine, President Lake County Forest Preserve District |
| ATTEST:   | Lake County Polest Preserve District                         |
|   |  |
| Julie Gragnani, Board Secretary<br>Lake County Forest Preserve District |  |
| Exhibit No  |  |
|   |  |
|   |  |

Section 4: Effective Date. This Resolution shall be in full force and effect from and after its



## AT&T ILEC Confirmation of Service Order

### **Provided Pursuant to Standard Service Publication Rates and Terms**

| Customer  | AT&T   |
|---|--|
| LAKE COUNTY FOREST PRESERVE DISTRICT                                  | The applicable AT&T ILEC Service-Providing Affiliate               |
| 1899 W WINCHESTER RD  |  |
| LIBERTYVILLE, IL 60048  |  |
| Customer Contact (for Notices)  | AT&T Contact (for Notices)   |
| Name: Deborah Boness  | Name: TONY PACINI  |
| Title: Information Technology Officer                                 | Street Address: 225 W RANDOLPH                                     |
| Street Address: 1899 W Winchester Rd                                  | City: CHICAGO State/Province: IL                                   |
| City: Libertyville  | Zip Code: 60606 Country: USA                                       |
| State/Province: IL  | Telephone: 312-307-4925 Fax:                                       |
| Zip Code: 60048   | Email: AP3173@ATT.COM  |
| ·   | Sales/Branch Manager: BRAD LANE                                    |
| Country: USA  | SCVP Name: TERRI NORMAN  |
| Telephone: (847) 968-3249   | Sales Strata: GOV ED Sales Region: EAST                            |
| Fax:  | With a copy (for Notices) to:                                      |
| Email: dboness@lcfpd.org  | AT&T Corp.   |
|   | One AT&T Way, Bedminster, NJ 07921-0752                            |
|   | ATTN: Master Agreement Support Team                                |
|   | Email: mast@att.com  |
| AT&T Solution Provider or Representative Information (if application) | ole) 🔲   |
| Name: Company Name:   |  |
| Agent Street Address: City: State: Zip Code:                          |  |
| Telephone: Fax: Email: Agent Code                                     |  |
| ustomer agrees to subscribe to the CompleteLink® 2.0 discount pro-    | gram in accordance with this Confirmation of Service Order ("CSO") |

Customer agrees to subscribe to the CompleteLink® 2.0 discount program, in accordance with this Confirmation of Service Order ("CSO") subject to the following, which are incorporated by reference: (a) THE TERMS OF THE APPLICABLE TARIFF, IF THE SERVICE IS OFFERED PURSUANT TO TARIFF; OR (b) THE AT&T BUSINESS SERVICES AGREEMENT (BSA) FOUND AT <a href="http://www.att.com/gen/public-affairs?pid=11695">http://www.att.com/gen/public-affairs?pid=11695</a> IF THE SERVICE IS NOT OFFERED PURSUANT TO TARIFF. The applicable AT&T Service Publication(s) are identified in Section 1. The terms and conditions provided in this CSO are provided herein for convenience only and do not supersede or modify any applicable Service Publication. In the event of a change to the applicable Service Publication, such change shall be incorporated by reference herein.

The Effective Date of this CSO is the date signed by the last party.

AT&T California currently provides billing and collections services to third parties, which may place charges that Customer authorizes on its bill. To the extent that AT&T California makes blocking of such charges available, Customer may block third-party charges from its bill at no cost.

| Customer (by its authorized representative) | AT&T (by its authorized representative) |  |
|---|---|--|
| By:   | By:                                     |  |
| Printed or Typed Name:                      | Printed or Typed Name:                  |  |
| Title:                                      | Title:                                  |  |
| Date:                                       | Date:                                   |  |
|   |   |  |

| For AT&T internal use only  |              |   |
|---|--------------|---|
| Is this CompleteLink 2.0 associated with ABN Complete?  | ☐ YES        | ⊠ NO  |
| Sales must submit to Contract Management (CM): 1) Customer executed CSO, and 2) a duplicate of this C | SO as a Word | document, not a PDF file, OR an Excel list of the BTNs. |

| _ |                               |  |            |
|---|-------------------------------|--|------------|
|   |                               | AT&T and Customer Confidential Information | Standard   |
|   | completelink_2_0_standard_cso | Page 1 of 5                                | v.11/01/14 |

### AT&T ILEC Confirmation of Service Order Provided Pursuant to Standard Service Publication Rates and Terms

### 1. DISCOUNT PROGRAM, SERVICE PROVIDER AND SERVICE PUBLICATION

| Discount Program               | CompleteLink® 2.0*                          |
|--------------------------------|---|
| Customer must separately order | services to which CompleteLink 2.0 applies. |

| Service Provider         |                 | Service Publication (incorporated by reference)        | Service Publication Location               |
|--------------------------|-----------------|--|--|
| (Select all that apply.) |                 |  |  |
|                          | AT&T Arkansas   | AT&T Arkansas Guidebook, including Part 4, Section 5   | http://cpr.att.com/guidebook/ar/index.html |
|                          | AT&T California | AT&T California Guidebook, including Part 9, Section 3 | http://cpr.att.com/guidebook/ca/index.html |
| $\boxtimes$              | AT&T Illinois   | AT&T Illinois Guidebook, including Part 4 Section 5    | http://cpr.att.com/guidebook/il/index.html |
|                          | AT&T Indiana    | AT&T Indiana Guidebook, including Part 4, Section 2    | http://cpr.att.com/guidebook/in/index.html |
|                          | AT&T Kansas     | AT&T Kansas Guidebook, including Part 4, Section 5     | http://cpr.att.com/guidebook/ks/index.html |
|                          | AT&T Michigan   | AT&T Michigan Guidebook, including Part 4, Section 5   | http://cpr.att.com/guidebook/mu/index.html |
|                          | AT&T Missouri   | AT&T Missouri Guidebook, including Part 4, Section 5   | http://cpr.att.com/guidebook/mo/index.html |
|                          | AT&T Ohio       | AT&T Ohio Guidebook, including Part 4, Section 2       | http://cpr.att.com/guidebook/oh/index.html |
|                          | AT&T Oklahoma   | AT&T Oklahoma Guidebook, including Part 4, Section 5   | http://cpr.att.com/guidebook/ok/index.html |
|                          | AT&T Texas      | AT&T Texas Guidebook, including Part 4, Section 5      | http://cpr.att.com/guidebook/tx/index.html |
|                          | AT&T Wisconsin  | AT&T Wisconsin Guidebook, including Part 4, Section 2  | http://cpr.att.com/guidebook/wg/index.html |

### 2. TERM and EFFECTIVE DATES

| Term:  | 2 years   |
|--|---|
| Start Date of Term:                                    | Upon initial implementation of Discount Program in the applicable AT&T systems  |
| Effective Date of Rates and Discounts:                 | Start Date of Term  |
| Rates Following Termination or Expiration of the Term: | Service Publication rates for Eligible services (as described in the applicable Service Publication) in effect at time of termination or expiration of the Term |

## 3. MINIMUM ANNUAL REVENUE COMMITMENT (MARC) / MAXIMUM ANNUAL DISCOUNT

| MARC* / Maximum Annual Discount                               | \$ 12000 MAD 1750   |  |
|---|---|--|
| * Contributory Services, as described in the app and credits. | licable Service Publication, billed under BTNs in section 7 before the application of discounts |  |

|                               | AT&T and Customer Confidential Information | Standard   |
|-------------------------------|--|------------|
| completelink_2_0_standard_cso | Page 2 of 5                                | v.11/01/14 |

# AT&T ILEC Confirmation of Service Order Provided Pursuant to Standard Service Publication Rates and Terms

### 4. RATES and DISCOUNTS

The rates and discounts below are listed for convenience only. If there is conflict between any rate or discount below and the corresponding Service Publication rate or discount in effect on the Effective Date, the Service Publication will control.

| MARC Volume Discount*   | 5.00% |
|---|-------|
| Optional Features Discount **   | 40%   |
| * MARC Volume Discount applies to Eligible services and may not exceed the Maximum Annual Discount                            |       |
| **Optional Features Discount applies to Central Office Optional Features (as described in the applicable Service Publication) |       |

IntraLATA Intrastate Toll (Enter only those which apply or enter N/A. NOTE: When "N/A" is selected, Discount Program discount rates for this service will not apply.)

| Arkansas | N/A | California N/A | Kansas N/A          | Illinois \$0.054 |
|----------|-----|----------------|---------------------|------------------|
| Indiana  | N/A | Michigan N/A   | Missouri <b>N/A</b> | Ohio <b>N/A</b>  |
| Oklahoma | N/A | Texas N/A      | Wisconsin N/A       |                  |

**IntraLATA Interstate Rate** (Enter only those which apply or enter N/A. **NOTE:** When "N/A" is selected, Discount Program discount rates for this service will not apply.)

| Illinois \$0.115 Indiana N/A | Michigan N/A | Ohio N/A | Wisconsin N/A |
|------------------------------|--------------|----------|---------------|
|------------------------------|--------------|----------|---------------|

**Local Usage Rates/Discounts** (Enter only those which apply or enter N/A. **NOTE:** When "N/A" is selected, Discount Program discount rates for this service will not apply.)

| California           | Illinois                | Michigan          | Ohio              | Wisconsin         |
|----------------------|-------------------------|-------------------|-------------------|-------------------|
| Zone 1 & Zone 2: N/A | Illinois Band A: 0.0160 | per message rate: | per message rate: | per message rate: |
| Zone 3: N/A          | Illinois Band B: 0.0340 | N/A               | N/A               | N/A               |
|                      | Illinois Band C: 0.0510 |                   |                   |                   |

**Local Usage Service Level Discount:** For BTNs listed in section 7 that include a combination of Exchange Access Lines and/or Centrex with ISDN PRI and PBX Trunks. (Does not apply to per message rate listed above.)

| Michigan | Ohio | Wisconsin |
|----------|------|-----------|
| 35%      | 15%  | 30%       |

**Other Discounts which may apply:** (Enter only those which apply or enter N/A. **NOTE:** When "N/A" is selected, Discount Program discount rates, if available, for the service or service component will not apply.)

| Arkansas N/A | California N/A | Kansas N/A    | Illinois N/A |
|--------------|----------------|---------------|--------------|
| Indiana N/A  | Michigan N/A   | Missouri N/A  | Ohio N/A     |
| Oklahoma N/A | Texas N/A      | Wisconsin N/A |              |

### **Business Access Line Rates:**

| State                  | Monthly Recurring Rate, per Line |  |
|------------------------|----------------------------------|--|
| AR, IN, KS, MO, OK, TX | \$39.00                          |  |
| KS - EAS               | \$46.00                          |  |
| CA, IL, MI, OH, WI     | \$28.00                          |  |

|                               | AT&T and Customer Confidential Information | Standard   |
|-------------------------------|--|------------|
| completelink_2_0_standard_cso | Page 3 of 5                                | v.11/01/14 |

### AT&T ILEC Confirmation of Service Order Provided Pursuant to Standard Service Publication Rates and Terms

### 5. UNDER UTILIZATION CHARGE

| Under Utilization Charge: | if Customer fails to meet the MARC in any completed year of the Term, the difference between the MARC and |
|---------------------------|---|
|                           | the actual billings for Contributory Services   |

### 6. EARLY TERMINATION CHARGE

| Main BTN State                         | Early Termination Charge  |
|--|---|
| AR, CA, KS, IN, MI, MO, OH, OK, TX, WI | ■ With No IL BTNs     ■ 50% of the unsatisfied MARC (after application of any Shortfall Charges) for the balance of the Term     ■ With IL BTNs     ■ MARC is prorated for amount of MARC Eligible Charges in IL and outside IL     □ For IL BTNs, IL MARC Termination Charge; plus     □ For non-IL BTNs, 50% of the unsatisfied MARC (prorated after application of any Shortfall Charges) for the balance of the Term  |
| IL                                     | the amount of unearned discounts for the 12-month period immediately preceding Customer's early termination ("IL MARC Termination Charge"). Unearned discounts are calculated by subtracting the discounted charges for Eligible services actually incurred during the twelve months immediately preceding termination from the discounted charges for those Eligible services that Customer would have incurred during that period under the longest CompleteLink 2.0 term for which the Customer would have actually qualified based upon the actual term of service (or Service Publication month-to-month rates for those Eligible services if the Customer would not have qualified for any CompleteLink 2.0 term) |

# 7. BILLING TELEPHONE NUMBER (BTN) LIST

| Eligibility:         | All BTNs listed below or in an attachment:  |
|----------------------|---|
| (max. of 1,000 BTNs) | <ul> <li>must be valid business lines;</li> <li>may not be Consolidated or Special Bill Numbers;</li> <li>may not include Bill-Under, Working Telephone Numbers (WTNs), Account Telephone Numbers (ATNs), Cross Reference, Pager, Cell Phone, Pay Phone, Directory Advertising, Toll Free (800, 866, etc.) or Residential Numbers</li> <li>are all of the BTNs intended by Customer to be included on Effective Date</li> <li>To qualify as an Eligible or Contributory Service, a service must be billed under one of the listed BTNs or under a BTN added by Customer through Customer's AT&amp;T Sales Contact.</li> </ul> |

### **BTN List follows**

|                               | AT&T and Customer Confidential Information | Standard   |
|-------------------------------|--|------------|
| completelink_2_0_standard_cso | Page 4 of 5                                | v.11/01/14 |

## AT&T ILEC Confirmation of Service Order Provided Pursuant to Standard Service Publication Rates and Terms

# **BTN LIST**

| Main BTN, with area code | 847 R06 1224 164 | State of Main BTN: | IL |
|--------------------------|------------------|--------------------|----|
| and customer code:       |                  | (ex: IL)           |    |

| Area Code, Prefix, Line #,<br>Customer Code<br>(no dashes, example:<br>312 555 1234 xxx, or<br>3122551234xxx) | BTN<br>State<br>(ex: IL) | Area Code, Prefix, Line #,<br>Customer Code<br>(no dashes, example:<br>312 555 1234 xxx, or<br>3122551234xxx) | BTN<br>State<br>(ex: IL) | Area Code, Prefix, Line #,<br>Customer Code<br>(no dashes, example:<br>312 555 1234 xxx, or<br>3122551234xxx) | BTN<br>State<br>(ex: IL) |
|---|--------------------------|---|--------------------------|---|--------------------------|
| 847 223 0651 429  | IL                       |   |                          |   |                          |
| 847 265 6314 235  | IL                       |   |                          |   |                          |
| 847 362 1819 181  | IL                       |   |                          |   |                          |
| 847 381 0669 965  | IL                       |   |                          |   |                          |
| 847 382 5718 940  | IL                       |   |                          |   |                          |
| 847 549 0103 447  | IL                       |   |                          |   |                          |
| 847 573 0836 699  | IL                       |   |                          |   |                          |
| 847 R18 0559 876  | IL                       |   |                          |   |                          |
| 847 R18 0564 114  | IL                       |   |                          |   |                          |
| 847 R18 0572 514  | IL                       |   |                          |   |                          |
| 847 Z27 9723 473  | IL                       |   |                          |   |                          |
|   |                          |   |                          |   |                          |
|   |                          |   |                          |   |                          |
|   |                          |   |                          |   |                          |
|   |                          |   |                          |   |                          |
|   |                          |   |                          |   |                          |
|   |                          |   |                          |   |                          |
|   |                          |   |                          |   |                          |
|   |                          |   |                          |   |                          |
|   |                          |   |                          |   |                          |
|   |                          |   |                          |   |                          |
|   |                          |   |                          |   |                          |
|   |                          |   |                          |   |                          |
|   |                          |   |                          |   |                          |
|   |                          |   |                          |   |                          |

|                               | AT&T and Customer Confidential Information | Standard   |
|-------------------------------|--|------------|
| completelink_2_0_standard_cso | Page 5 of 5                                | v.11/01/14 |